



## Investment Manager

**Location:** Abuja, Nigeria | **Type:** Full-time | **Reports to:** Managing Partner

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### About Sabou Capital

Sabou Capital is an Africa-focused private capital fund manager investing in small and growing businesses across Nigeria, Côte d'Ivoire, and Senegal. We deploy debt and revenue-based financing to fill the SME funding gap in West Africa, with a gender-lens and impact-first approach. Sabou Capital Fund I is currently in its fundraising phase with commitments from leading development finance institutions and impact investors.

We are a young, ambitious, multi-country team with leadership based in Abuja, Abidjan, and Dakar. As we scale toward our first close, we are building out our Abuja investment platform and looking for senior professionals who want to help shape a pan-African fund from the ground up.

### About the role

The Investment Manager will lead deal origination, structuring, and execution for Sabou's debt and RBF investments in Nigeria and — in partnership with our Francophone team — across West Africa. You will run transactions end-to-end, from pipeline development through due diligence, Investment Committee approval, legal documentation, and disbursement. This is a senior investment seat with real deal ownership.

### Key responsibilities

- Originate a pipeline of SME debt and RBF opportunities in Nigeria and support origination across Côte d'Ivoire and Senegal.
- Lead end-to-end deal execution: commercial, financial, legal, and ESG due diligence; financial modelling; term sheet negotiation; and documentation.
- Build investment memos and present transactions to the Investment Committee.
- Structure debt and RBF instruments tailored to the SME's cash-flow profile, including covenants, security packages, and repayment schedules.
- Manage investor-readiness and technical assistance interventions alongside the TA team.
- Represent Sabou with ecosystem partners: DFIs, banks, accelerators, and co-investors.
- Mentor junior investment associates.

### What we're looking for

- 6–10 years of relevant experience in private equity, private credit, venture debt, investment banking, or corporate finance — with at least 3 years focused on debt instruments.
- CFA Charterholder (essential). Candidates at Level III with a clear path to charter will be considered.
- Track record of leading transactions from origination through execution.
- Strong financial modelling and valuation skills — DCF, LBO-style models, and debt structuring models.
- Deep understanding of Nigerian SME credit dynamics; experience across West Africa is a plus.
- MBA or Master's in Finance/Economics a plus but not required.
- Working French is highly valued given our Francophone portfolio.
- High commercial instinct combined with genuine commitment to impact and gender-lens investing.

#### What we offer

- Competitive salary benchmarked against Nigerian PE/VC market, plus performance bonus.
- Eligibility for the fund's carried interest pool — you will share directly in fund performance.
- HMO, pension, and statutory benefits.
- A genuine leadership path as the fund grows toward Fund II.
- Travel across Sabou's West African markets.

#### How to apply

Complete our short application form: <https://saboucapital.com/join-sabou-capital-application-form/>

The form takes under 10 minutes. Applications reviewed on a rolling basis; shortlisted candidates will be contacted within two weeks of submission.

*Sabou Capital is an equal opportunity employer. We particularly encourage applications from women and candidates from underrepresented backgrounds.*

